#### BACHELOR OF COMMERCE [PROFESSIONAL]

#### 1st Year

#### BCP 101/Financial Accounting – I

Name of the Program	Course Code	Name of the Course	Course Outcomes
	BCP-101		After completion of this course,  • The students will be able to learn the Basics of Accounting.  • The students will be able to prepare Journal, Ledger, Trial Balance, and Subsidiary Books.  • The students will be able to journalize banking transactions and prepare Bank Reconciliation Statements.  • The students will be able to identify accounting errors and rectify them.  • The students will be able to maintain records of Trade Bills and Accommodation Bills.  • The students will be able to make provisions for
			Depreciation and for other purposes.  • The students will be able to prepare Income Statements and Position Statements with adjustments of different financial items.  • The students will be able to maintain accounting records of inter-firm transactions.  • The students will be able to calculate due dates of trade activities to establish a

	synchronization between collection of cash and payment of cash.  The students will be able to prepare accounting statements from incomplete records.  The students will be able to provide students with conceptual knowledge of Financial Accounting, and familiarize them with methods of preparing Final Accounts of Sole Proprietorship concerns.  The students will familiar with the accounting procedure for different kinds of businesses sole Proprietorships and Non-Profit Making Organizations.

#### **BCP 102/Business Economics**

Name of the Program	CourseCode	Name of the Course	Course Outcomes
BCP	BCP 102	Business Economics	<ul> <li>Students will able to understand the concept of demand and supply and the factors influencing it.</li> <li>Students will able to understand the fundamentals of public finance.</li> <li>Students will able to develop the optimum input combination for maximizing output.</li> <li>Students will able to understand various market forms like Perfect Competition Monopoly, monopolistic competition, and Oligopoly.</li> <li>Students will able to analyse consumer behaviour to maximizing their satisfaction.</li> <li>Students will able to analyse the forces of demand and supply working together in price determination.</li> <li>Students will able to apply the concept of various forms of market in the real world.</li> <li>Students will able to analyse the factors contributing to the increase in the price level in the economy.</li> <li>Students will able to suggest measures to check the continuous rise in the price level.</li> <li>Students will able to apply the methods of National Income Accounting in measuring the income of the Country.</li> </ul>

### **BCP 103/Business Organization & Management**

Name of the Program	CourseCode	Name of the Course	Course Outcomes
BCP	BCP 103	Business Organization & Management	<ul> <li>Students will have an understanding of the various functions and principles of Management.</li> <li>Students will be able to understand the fundamental concept of Business practices, Principles of Modern Industry, Division of Labor and Rationalization.</li> <li>Students will be able to understand the different forms of business and its combination, along with Sole Proprietorship, Partnership &amp; Joint Stock Companies</li> <li>Students will be able to understand the concepts of Economic Environment, Economic System, Economic Planning in India its objectives, Strategies, &amp; Evaluation of Current Five-Year Plan, New Industrial Policy.</li> <li>Students will able to understand the Political Environment, Structure of Three Political Institutions, and Fundamental Rights &amp; Directive Principles of State.</li> <li>Students will analyse and assess the income generated from Business and Professional activities, Capital Gains and various sources not covered in</li> </ul>

	<ul> <li>Students will be able to understand Social Environment including Social Responsibility of Management.</li> <li>Students will develop a comprehensive understanding of Consumer Protection Act, 1986 including Consumer Rights &amp; Three Tier Redressal Agency.</li> <li>Students will gain insights into the Environment Protection Act 1986.</li> <li>Students will develop a comprehensive understanding of Technological Environment including Impact of Technology on Business, Technology Policy, Impact of Technology Problems in Technology Transfer.</li> </ul>
	<ul> <li>Students will develop a comprehensive understanding of Technological Environment including Impact of Technology on Business, Technology Policy, Impact of Technology, Problems</li> </ul>

#### **BCP 104/Business Statistics:**

Name of the Program	<b>Course Code</b>	Name of the Course	Course Outcomes
ВСР	BCP-104	Business Statistics	<ul> <li>Students will be able to describe and explain the raw data. Use of this statistical tools — Nature and classifications of data.</li> <li>Students will be able to identify and explain where the statistical tools — Measures of Central Tendency — apply and interpret.</li> <li>Students will easily explain and interpret the consistency about data with the help of statistical tools — Dispersion.</li> <li>Students will be able to establish relation between two or more than two variables with the help of Correlation tools.</li> <li>Students will be able to establish relation and model between two or more variables and also estimate with the tools of Regression.</li> <li>Students will be able to establish relation between two or more variables and also estimate with the tools of Probability.</li> </ul>

#### **BCP 105/Basic Spreadsheet Concepts**

Name of the Program	CourseCode	Name of the Course	Course Outcomes
ВСР	BCP 105	Basic Spreadsheet Concepts	After completion of this course the students will be able
			<ul> <li>Students will be able to learn what is spreadsheet software? How MS Excel fits into the category of spreadsheet. Students will be able to define terms like workbook, worksheets and data tables.</li> </ul>
			Students will learn about cells in a worksheet, various methods of cell referencing, how to enter, execute and edit formula in excel.
			Students will be able to input data in tabular form and perform various calculations on the columns and rows of the worksheet. Students will also be able to navigate between worksheets and workbooks.
			Students will learn formulas and functions of different categories and will be able apply them real business data to arrive at conclusive outcomes from the business data.
			Students will learn to apply decision making tools like if conditions. The students will be able to apply conditions on formulas and their outcomes to present and analytical review of data.
			Students will learn various data visualization tools such as charts. Students will be able to produce charts like bar chart, column chart, pie chart etc. from data table. The visualization tools helps in better articulation of business data.
			Students will be able to apply filter on data like auto and advanced filters. The data filters will be used to present better analytical representation of business data.
			Students will learn sorting methods.  Sorting methods like ascending, descending and custom sort can be used by the students as per their data and

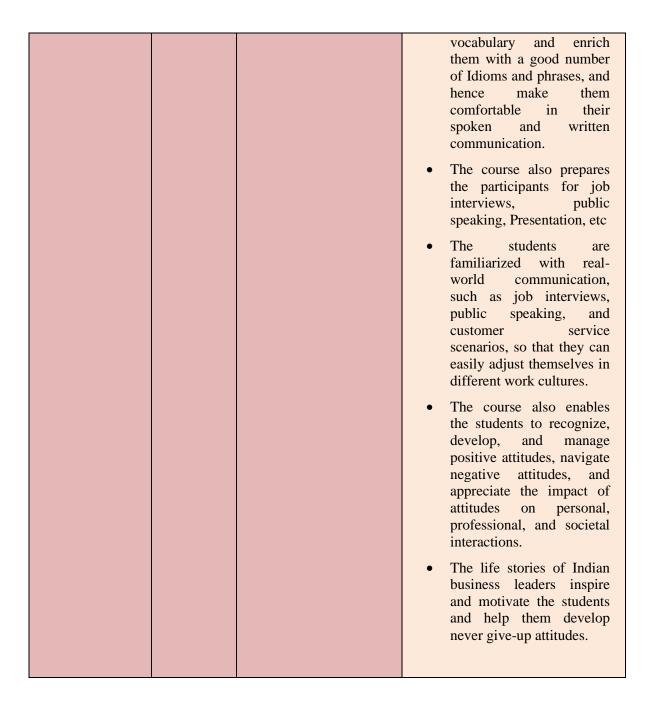
	reporting needs. Students will be able to apply sorting on multiple levels for better comprehension.  • Students will be able to apply various what-if analysis tools on the business data. Tools like goal seek, scenario manager and solver will be used on real business data.  • Students will be able to produce financial statements like balance sheet, bank reconciliation statements, Fund flow and cash flow statements etc.
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### **BCP 105 P/Basic Spreadsheet Concepts (Practical)**

Name of the Program	CourseCode	Name of theCourse	Course Outcomes
ВСР	BCP 105 P	Basic Spreadsheet Concepts (Practical)	After completion of this course the students will be able to  • Students will be able how to put data in excel  • Students will be able to learn how to apply data
			<ul> <li>formatting</li> <li>Students will be able to perform what-if analysis</li> </ul>
			<ul> <li>Students will be able to link data across worksheets</li> <li>Students will be able to prepare financial statements by using excel</li> </ul>

#### **BCP – 106/COMMUNICATIVE ENGLISH**

Name of the Program	Course Code	Name of theCourse	Course Outcomes
ВСР	BCP - 106	COMMUNICATIVE ENGLISH	After completion of this course, students will be able to  • The students develop effective oral and written communication skills and express their ideas clearly and confidently in both formal and informal conversational settings.  • The students identify instances of miscommunication and apply strategies for recognizing and overcoming barriers in communication to enhance clarity and effectiveness in their message.  • The students develop an understanding of verbal and verbal communication across various contexts  • The course foster interest in the participants and prepares them for meaningful conversations, discussions, and debates on a wide range of topics.  • It Improves written communication skills of the students, including the ability to compose clear, concise, and well-structured Cover letter, Job applications, business letters, emails, reports, CV, Resume, and paragraphs.  • The course helps the students build their



### $BCP\ 201/Financial\ Accounting-II$

Name of the Program	CourseCode	Name of theCourse	Course Outcomes
ВСР	BCP 201	Financial Accounting – II	<ul> <li>The students will be able to learn specialized Accounting.</li> <li>The students will be able to prepare books of accounts in case of branch operations, hire purchase system, and instalment payment system.</li> <li>The students will be able to prepare books of accounts in case of lease hiring.</li> <li>The students will be able to prepare books of accounts of partnership firms.</li> <li>The students will be able to journalize transactions in case of change in agreement between partners.</li> <li>The students will be able to journalize transactions in case of admission of a new partner, retirement and death of a partner.</li> <li>The students will be able to journalize transactions in case of dissolution of partnership business.</li> <li>The students will be able to prepare books of accounts of joint stock Company in case of issue of shares and debentures.</li> <li>The students will be able to prepare books of accounts of in case of forfeiture of shares, reissue and liquidation of a company.</li> <li>The students will be able to prepare books of accounts of in case of Amalgamation/in nature of Merger, In nature of Purchase of companies.</li> </ul>

### **BCP 202/Mercantile [Corporate] Law:**

Name of the Program	CourseCode	Name of theCourse	Course Outcomes
BCP	BCP 202	Mercantile [Corporate] Law:	After completion of this course, the students will be able to,  Students would learn the basics of Laws governing commercial contracts and nuances of competency to contract, rules of Consideration and Objects of Contracts with case laws and illustrations.  Students would learn the concept of Consent & Free Consent, different types of Agreements and Contracts, different Modes of discharge of Contracts, Breach of contracts and remedies for the aggrieved parties.  Students would learn the background and the source of mercantile law in India.  Students would learn the rules regarding the Contract of Sale, Distinction between Sale & Agreement to sell, Condition & Warranty, Doctrine of Caveat Emptor, Rights of Unpaid Seller and Remedies for Breach of Contract of Sale  Students would learn various provisions related to The Negotiable Instrument Act, 1881 with Amendment Act, 2015. Rules related to Bills of Exchange, Promissory Note and Cheque. Legal process on Dishonor of Cheque and Penalties.  Students would gain basic knowledge of the provisions of the Indian Contract Act, 1872 in relation to general principles of contract and specific contracts  Students would acquire knowledge of the drafting of varied agreements and notices, affidavits, bonds and calculations of varied agreements and notices, affidavits, bonds and calculations of varied agreements and notices, affidavits, bonds and calculations of varied agreements and notices, affidavits, bonds and calculations of varied agreements and notices, affidavits, bonds and calculations of varied agreements and notices, affidavits, bonds and calculations of varied agreements and notices, affidavits, bonds and calculations of varied agreements and notices, affidavits, bonds and calculations of varied agreements and notices, affidavits, bonds and calculations of varied agreements and notices, affidavits, bonds and calculations of varied agreement and notices, affidavits, bonds and calculations of varied agreements and notices, affidavits, bonds and calculations of varied b

#### **BCP 203/Business Mathematics**

Name of the Program	CourseCode	Name of theCourse	Course Outcomes
	BCP 203	Business Mathematics	After completion of this course, the students will be able to,  • Students will be able to describe and explain the sum or any terms. Use of this – Mathematics sequence and series.  • Students will be able to identify and explain total. Number of arrangement and selection with the help of permutation and combinations.  • Students will easily explain, and arrange the data in row or column and explain the nature of equation.
			<ul> <li>Students will be able to find slope with the help of Differentiation</li> <li>Students will be able to find the limit value and check the continuity.</li> <li>Students will be able to establish relation and explain the nth power.</li> <li>Students will have an understanding of Accounting on Computers.</li> <li>Students will be able to differentiate between Manual and Computerize Accounting.</li> <li>Students will be able to understand the fundamental of tally.</li> <li>Students will be able to learn the Gateway of Tally.</li> <li>Students will able to prepare Ledgers and Group using Tally Software ERP 9.</li> <li>Students will analyse and assess the different vouchers in Tally ERP 9.</li> <li>Students will be able to understand the recording of Sample Data.</li> <li>Students will develop a comprehensive understanding of Financial Reports in Tally.</li> <li>Students will gain insights into Books of Accounts.</li> <li>Students will develop a comprehensive understanding of Group Summary</li> </ul>

#### **BCP 204/IT for Accounting**

Name of the Program	CourseCode	Name of the Course	Course Outcomes
BCP	BCP 204		After completion of this course, the students will be able to,  • Students will be able to learn accounting on computers  • Students will be able to understand the concept of accounting system  • Students will be able to understand the benefits of accounting on computers  • Students will be able to learn Tally  • Students will be able to prepare financial reports on Tally  • Students will be able to learn processing transactions on Tally

### **BCP 205/Intermediate Spreadsheet Concepts:**

Name of the Program	Course Code	Name of the Course	Course Outcomes
BCP	205	Intermediate Spreadsheet Concepts	<ul> <li>After completion of this course, the students will be able to,</li> <li>Describe the purpose and applications of Pivot Tables in spreadsheet analysis.</li> <li>Explain the role and features of the Solver plug-in in solving linear programming problems.</li> <li>Identify the concept of Goal Seek and its relevance in data analysis.</li> <li>Understand the primary uses and benefits of Pivot Tables for summarizing and analyzing data.</li> <li>Comprehend the key principles of linear programming and how the Solver plug-in aids in optimization.</li> <li>Explain the process of conducting Sensitivity Analysis in a spreadsheet context.</li> <li>Interpret the results obtained through Monte Carlo Techniques for decision-making.</li> <li>Apply Pivot Tables to analyse and present data effectively in real-world scenarios.</li> <li>Utilize the Solver plug-in to solve linear programming problems and optimize decision-making processes.</li> <li>Implement Monte Carlo Techniques and Goal Seek to perform data-driven analyses and make informed decisions.</li> <li>Analyse complex data sets using Pivot Tables to extract meaningful insights.</li> <li>Evaluate the results of linear programming models and Sensitivity Analysis for practical decision-making</li> </ul>

#### **BCP 205/Intermediate Spreadsheet Concepts (Practical)**

Name of the Program	Course Code	Name of the Course	Course Outcomes
ВСР	BCP 205	Intermediate Spreadsheet Concepts (Practical)	After completion of this course, the students will be able to,  • Students will be able to prepare pivot tables on excel  • Students will be able to perform linear programming using excel  • Students will be able apply goal seek function using excel  • Students will be able apply Monte Carlo techniques on excel  • Students would be able to perform Sensitivity Analysis

#### BCP – 206/ BUSINESS ENGLISH

Name of the Program	CourseCode	Name of the Course	Course Outcomes
BCP	BCP 206	BUSINESS ENGLISH	After the completion of this course the students  The students develop effective oral and written communication skills and express their ideas clearly and confidently in both formal and informal conversational settings.  The students identify instances of miscommunication and apply strategies for recognizing and overcoming barriers in communication to enhance clarity and effectiveness in their message.  The students develop an understanding of verbal and verbal communication across various contexts  The course foster interest in the participants and prepares them for meaningful conversations, discussions, and debates on a wide range of topics.  It improves written communication skills of the students, including the ability to compose clear, concise, and well-structured Cover letter, Job applications, business letters, emails, reports, CV, Resume, and paragraphs.  The course helps the students build their vocabulary and enrich them with a good number of Idioms and phrases, and hence make them comfortable in their spoken and written communication.  The course also prepares the students for job interviews, public speaking, Presentation, etc.  The students are familiarised with real-world communication, such as job interviews, public speaking, and customer service scenarios, so that they can easily adjust themselves in different work cultures.  The course also enables the students to recognize, develop, and manage positive attitudes, navigate negative attitudes, and appreciate the impact of attitudes on personal, professional, and societal interactions.  The life stories of Indian business leaders inspire and motivate the participants and help them develop never give-up attitudes.

#### 2<sup>nd</sup> Year

#### **BCP 301/Management Accounting:**

Name of the Program	CourseCode	Name of the Course	Course Outcomes
BCP	BCP 301	Management Accounting:	After completion of this course, Students will be able to  • Students will be able to understand the significance of basic concepts, objectives, nature, scope of Management Accounting, and role of management accounting.  • Students will be in a position to compare and contrast the relationship between Management Accounting, Financial Accounting, and Cost Accounting.  • Students will be acquainted with the concepts of financial statement analysis its types and methods.  • It will help the students to evaluate the Tools and Techniques of Management which include Comparative and common Size Financial Statements, ratio analysis, cash flow statements, fund flow statements, trend analysis, and average analysis  • Students will be able to understand the concepts of Concept of ratio analysis importance utility of ratios classification of ratios thereby capable of making good investment decisions.  • Students will be able to calculate the different ratios and prepare income statements and balance sheets with ratios.  • Students will be able to prepare fund flow statement, and understand uses and significance of fund flow statement, preparation of schedule of changes in working capital, and statement of sources and application of fund  • Students will be able to understand the meaning and the concept of cash flow analysis and comparison between fund flow statement uses and the significance of cash flow statement uses and the significance of cash flow statement as per the accounting standard.

		<ul> <li>Students will be able to prepare cash flow statements using the direct and indirect method.</li> <li>Students will be able to prepare the management report along with developing an understanding of the requirements of a good report, the kinds of reports, principles of a good reporting system, and the drafting of reports under different situations.</li> </ul>
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### BCP 302/Taxation Laws – I:

Name of the Program	CourseCode	Name of the Course	Course Outcomes
BCP	BCP 302	Taxation Laws —I	<ul> <li>After the completion of this course the</li> <li>Students will have an understanding of the various important aspects of Income Tax Act 1961, including its purpose and structure.</li> <li>Students will be able to understand the fundamental concept in income taxation, such as income, person, assesse, assessment year, previous year, and exempted income.</li> <li>Students will be able to understand the fundamental concept of residence and determine the tax liability, which is crucial for assessing an individual's or entity's tax obligations.</li> <li>Students will be able to identify and comprehend the various sources of nontaxable income, gaining an understanding of exemptions from income tax.</li> <li>Students will be able to apply the principles of income taxation to real-life scenarios, ensuring a solid foundation in the core concepts.</li> <li>Students will able to calculate and understand income derived from employment, including salary, allowances, and perquisites.</li> <li>Students will analyze and assess the income generated from House Property, Business and Professional activities, Capital Gains and various sources not covered in other categories.</li> <li>Students will be able to understand the concepts of clubbing of incomes and the aggregation of incomes from different sources, as well as deductions available in computing total income.</li> <li>Students will be able to calculate the total income and tax liability of individuals based on their total income, taking into account exemptions, deductions, and applicable tax rates.</li> <li>Students will have a working knowledge of tax laws and regulations</li> </ul>

### BCP 303/Entrepreneurship:

BCP 303 Entrepreneurship  After completion of this course, the students will be able to  Students will be able to  define Entrepreneurship.  Students will be able identify Small Scale Industries.  Students will be able to examine the feasibility of a business proposal.  Students will be able to generate new business ideas.  Students will be able to identify the different institutions supporting Entrepreneurship.  Students will be able to assess the risk involved in starting a
to define Entrepreneurship.  Students will be able identify Small Scale Industries.  Students will be able to examine the feasibility of a business proposal.  Students will be able to generate new business ideas.  Students will be able to identify the different institutions supporting Entrepreneurship.  Students will be able to assess the risk
new business.

#### **BCP 304/E-Commerce**

Name of the Program	CourseCode	Name of theCourse	Course Outcomes
ВСР	BCP 304	E-Commerce	After completion of this course, the students will be able to,
			Students will be able to recall the basic concepts and principles of e-commerce.
			Students will be able to identify different types of e-commerce models, such as B2B, B2C, and C2C.
			Students will be able to explain the role of information technology in enabling e-commerce.
			Students will be able to describe the advantages and challenges associated with conducting e-commerce business.
			Students will be able to apply e-commerce strategies to real- world scenarios and propose e-commerce solutions for businesses.
			Students will be able to create     a basic e-commerce business     plan, considering factors like     target audience, product     selection, and pricing     strategies.
			Students will be able to analyse the impact of e- commerce on traditional brick-and-mortar retail businesses.
			Students will be able to assess the security and privacy issues related to e-commerce transactions and suggest mitigation strategies.
			Students will be able to design and create a functional e-commerce website or online store using ecommerce platforms to some extent.
			Students will be able to develop a comprehensive e-

	marketing strategy, including social media, email marketing, and search engine optimization.  • Students will be able to critically assess legal and ethical issues in e-commerce and propose compliance measures.

#### **BCP 304 P/E-commerce (Practical)**

Name of the Program	CourseCode	Name of theCourse	Course Outcomes
ВСР	BCP 304 P	r-commerce	After completion of this course, the students will be able to,  • Students will be able to design and create a functional ecommerce website or online store using ecommerce platforms to some extent  • Students will be able to apply information technology in business  • Students will be able to learn World Wide Web

### **BCP 305/Project Appraisal, Finance, and Management:**

Name of the Program	CourseCode	Name of the Course	Course Outcomes
ВСР	BCP 305	Project Appraisal, Finance, and Management:	<ul> <li>After completion of this course, the students will be able to,</li> <li>The students will be able to understand Project as an independent task, their characteristics &amp; types.</li> <li>The students will be able to understand the meaning and scope of Project Management.</li> <li>The students will be able to understand the concept of appraisal of projects.</li> <li>The students will be able to understand the concept of working capital.</li> <li>The students will be able to understand market survey for forecasting future demand and sales.</li> <li>The students will be able to make project cost estimation</li> <li>The students will be able to prepare projected financial statements.</li> <li>The students will be able to rank projects based on different financial parameters.</li> <li>The students will be able to evaluate financial feasibility of a project.</li> <li>The students will be able to Preparation of detailed project report</li> </ul>

#### **BCP 401/Cost Accounting:**

Name of the Program	CourseCode	Name of theCourse	Course Outcomes
ВСР	BCP 401	Cost Accounting	After completion of this course, the students will be able to,  • Students will be able to understand the fundamental principles of cost accounting, including terminology and concepts related to cost classification, behaviour, and allocation.  • Students will be able to analyse different cost structures and their impact on financial decision-making within an organization.  • It will help the students apply various cost accounting methods, such as job costing, process costing, and activity-based costing, to allocate costs accurately and make informed business decisions.  • Students will be able to demonstrate proficiency in using cost accounting tools and software, including spreadsheets and cost accounting software applications.  • Students will be able to identify and calculate different cost components, such as direct costs, indirect costs, fixed costs, variable costs, and overhead costs.  • Students will be able to analyse and interpret cost data to make informed decisions related to pricing, budgeting, and product profitability.  • Students will be able to understand and apply cost-volume-profit (CVP) analysis to assess the relationships between costs, volume, and profits.  • Students will be able to evaluate the role of cost accounting in budgeting and variance analysis, and use these tools to assess performance and make recommendations for improvement.  • Students will be able to develop an understanding of cost control techniques and the implementation of cost reduction strategies to optimize cost structures in an organization.  • Students will be able to communicate effectively about cost accounting findings and analyses to various Stakeholders, including management and other decision-makers within the organization.

### **BCP 402/Financial Management:**

Name of the Program	CourseCode	Name of theCourse	Course Outcomes
ВСР	BCP 402	Financial Management	After completion of this course, the students will be able to,
			Students will be able to understand the significance of basic concepts, objectives, nature, scope of Financial Management.
			Students will be in a position to compare and contrast the relationship between Traditional Approach Vs Modern Approach.
			Students will be acquainted with the concepts of capital Budgeting.
			Students will be able to evaluate the various techniques of Capital Budgeting which includes Accounting Rate of Return, Pay Back Period Method, Net Present Value, Net Terminal Value, Internal Rate of Return, and Profitability Index.
			Students will be able to understand the concepts of cost of capital.
			Students will be able to calculate the cost of debt and equity.
			Students will be able to calculate overall cost of capital based on Historical and Market Weights.
			Students will be able to understand the meaning and the concept of Operating and Financial Leverages.
			Students will be able to understand the Capital Structure Decisions.
			Students will be able to understand the Working Capital Management

#### **BCP 403/Auditing**

Name of the Program	CourseCode	Name of the Course	Course Outcomes
ВСР	BCP 403	Auditing	<ul> <li>The students will be able to understand Auditing, its characteristics &amp; types.</li> <li>The students will be able to understand vouching as the process of auditing.</li> <li>The students will be able to understand standard audit practices.</li> <li>The students will be able to understand verification of Assets.</li> <li>The students will be able to understand assessment of Liabilities.</li> <li>The students will be able to understand rules regarding appointment, removal, rights &amp; tamp; duties of an auditor of a joint stock company.</li> <li>The students will be able to understand audit, working papers, audit evidences and their significance.</li> <li>The students will be able to prepare an audit program.</li> <li>The students will be able to execute basic audit works like casting, vouching of journals; ledgers, prepare a reconciliation statement.</li> <li>The students will be able to prepare an audit report</li> </ul>

### BCP 404/Taxation Laws – II

Name of the Program	CourseCode	Name of the Course	Course Outcomes
ВСР	BCP 404	Taxation Laws – II:	After the completion of this course the students
			Students would compute the tax liability and understand the various provisions relating to interest, TDS, TCS and refunds.
			<ul> <li>Students would describe and discuss of various types of returns and various provisions related to filing of the same.</li> </ul>
			Students would evaluate the practical aspects related to maintenance of accounts, conducting audit, assessment under VAT
			Students would be acquainted with the various provisions of the Customs Act.  They would recall and discuss various types of customs duty, levy and exemption from customs duty and classification and valuation of goods imported and to be exported.
			<ul> <li>Students would discuss various import and export procedures related to baggage, provisions relating to coastal goods, warehousing and duty drawback.</li> </ul>
			Students would get to learn about various laws related to the indirect tax

### BCP 405/Business Research Methodology

Name of the Program	CourseCode	Name of the Course	Course Outcomes
BCP	BCP 405	BUSINESS RESEARCH METHODOLOGY	<ul> <li>After Completion of this course, students will be able to</li> <li>Students will be able to define the different types of Research.</li> <li>Students will be able to distinguish between an Inductive and a Deductive Research.</li> <li>Students will be able to formulate Research Hypothesis.</li> <li>Students will be able to analyse data using different statistical tools.</li> <li>Students be able to outline the process of Research.</li> <li>Students will be able to compare different data sets with the help of different statistical tools.</li> <li>Students will be able to conduct a survey and analyse the results.</li> <li>Students will be able to interpret the different types of graphical representations.</li> <li>Students will be able to write a Research Report.</li> <li>Students will be able to Draw inferences from data collected</li> </ul>

### BCP 405 P/Business Research Methodology (Practical)

Name of the Program	CourseCode	Name of the Course	Course Outcomes
BCP	BCP 405 P	Business Research Methodology (Practical)	After Completion of this course, students will be able to  • Students will be able to formulate Research Hypothesis.  • Students will be able to analyse data using different statistical tools.  • Students will be able to compare different data sets with the help of different statistical tools.

 $$3^{rd}$$  Year  $$BCP\ 501/Financial\ Institutions, Services, and Markets$ 

Name of the Program	Course Code	Name of the Course	Course Outcomes
ВСР	BCP 501	Financial Institutions, Services, and	After Completion of this course, students will be able to
		Markets	The students will be able to understand the Basics of Financial system of an economy.
			The students will be able to understand Bank Based and Market Based financial System.
			The students will be able to understand the role of Reserve Bank of India in Indian Financial System.
			The students will be able to understand different types of financial markets.
			The students will be able to understand different types of tradable instruments in the Indian Financial Market.
			The students will be able to understand the role of regulatory bodies like SEBI in Indian Financial Market.
			The students will be able to understand the basics of stack exchange markets.
			The students will be able to understand the role of various facilitators like Brokers, Sub-brokers, and Agents in Indian financial market.
			The students will be able to understand the concepts of merchant banking.
			<ul> <li>The students will be able to understand the process of issue management for public issue of shares.</li> </ul>
			The students will be able to understand the process of trading in financial market.
			The students will be able to write articles on topics & issues related to financial markets and institutions.

#### **BCP 502/Security Analysis & Portfolio Management:**

Name of the program	Course Code	Name of the Course	Course Outcomes
ВСР	BCP 502	Security Analysis & Portfolio Management	After Completion of this course, students will be able to  Students will be able to evaluate the growth and development of the Securities Market.  Students will develop analytical Concepts regarding the Investment process, risks of investment, and the common mistakes made in investment management  Students will be able to evaluate the growth and Development of the Securities Market and understand and Study the Risk and return Concept.  Students will develop knowledge regarding the nature of Stock Markets and their operation.  Students will gain skills regarding finding alternatives for revision of portfolio and applications of various risk-return models on real-time Security and Portfolio Analysis.  Students will enhance their knowledge in a theoretical and practical background in the field of investments.  Students will achieve an overview of investment management, focusing on the application of finance theory to the issues faced by portfolio managers and investors in general.  Students will be exposed to the investment avenues, operations of the Indian stock market, and the role of various financial institutions in aiding capital formation.  Students would be able to know and understand the need for technical analysis in developing and managing a portfolio.  Students would be able to know various efficient market theories with reference to managing a portfolio.

#### **BCP 503/Principles & Practices of Banking**

DCP DCI 303   Timelples & Tractices	fter Completion of this course, students will be ble to
	<ul> <li>Students will study theory and practice of banking and finance as the course is intended to introduce Indian banking and touches on almost every aspect from the Indian financial system to contemporary issues and developments in the industry.</li> <li>Student will be able to understand the basic concepts of banks and functions of commercial banks and demonstrate an awareness of law and practice in a banking context.</li> <li>Students would be able to understand the current functioning of the banking operations and develop skills to carry banking transactions independently.</li> <li>Students will enhance their knowledge to acquaint the fundamental principles of banking supervision and its practices in India and to explain about the various technologies used in banking.</li> <li>Students will acquire knowledge of banking system and the impact of government policy and regulations on the banking industry.</li> <li>Students will grasp the concept of monetary policy and its effect on the interest rate, credit availability, prices and the inflation rate</li> <li>Students will know basics of International Banking and Finance that will make them aware about basic terminology in Banking and Finance which will help them to understand about various foreign exchanges across the globe to identify the risk.</li> <li>Students will know about functions of Commercial Banks, emerging trends in Commercial Banking in India/E-Banking – Mobile Banking - Core Banking – Bank Assurance – OMBUDSMAN.</li> <li>Students will be able to critically compare the bank regulatory system, identify the latest Digital Banking practices and navigate the various overlapping legal and regulatory regimes.</li> <li>Students would be able to understand the wide range of functions performed by RBI.</li> </ul>

### **BCP 504/Principles & Practices of Insurance:**

Name of the Program	CourseCode	Name of theCourse	Course Outcomes
ВСР	BCP 504	Principles & Practices of Insurance:	After Completion of this course, students will be able to
			Students will be able to gain a solid understanding of the fundamental concepts including risk management and principles.
			<ul> <li>Students will be able to assess the adoption and perception of insurance in various contexts.</li> </ul>
			<ul> <li>Students will be able to explain the characteristics and application of several types' life insurance, including its role in financial planning.</li> </ul>
			Students will be able to describe the main components of the Insurance Act and the IRDA Act.
			Students will able to assess the progress in the privatization of the insurance sector. 6. Students will understand the relationship between insurance and the capital market.
			<ul> <li>Students will be competent in applying management concepts to the insurance industry.</li> </ul>
			Students will learn about insurance policy marketing tactics.
			Students will recognize the tax implications of insurance policies.
			Students will able to understand the role of information technology in the insurance sector.

#### **BCP 505 P/Internship Program:**

Name of the Program	CourseCode	Name of the Course	Course Outcomes
BCP	BCP 505 P	Internship Program:	After Completion of this course, students will be able  Skill Development/Students would be able to learn and develop skills such as writing, verbal communication, research, technology, teamwork, and leadership.  Understanding Real-World Application/Students would be able to understand the workplace, operating procedures, the department/company and its products, and other organizational concepts. In addition, this would include knowledge added to existing classroom knowledge, such as new applications or new skills.  Career Awareness/Students would get to know about the recent career opportunities available in the market. Internships often provide the opportunity to take a peek at what working for a company or in an industry would be like and learning about career positions and occupations along with the qualities and training required obtaining those positions.  Personality Development/Students would be able to develop their personality through industry exposure. One of the major benefits of an internship is how it helps you to develop self-confidence, assertiveness, and basic work habits.  Workplace Behaviour/Students would get to learn how to behave at workplace by handling tasks in professional setting.  Demonstrate Skills/Students would get opportunity to demonstrate content knowledge appropriate to job assignment.  Exhibit Knowledge/Students would experience evidence of increased content knowledge gained through practical exposure.  Work Culture/Students would get to know about the various aspects of work culture and would learn Work-Life Balance.  Job Opportunities/Students would get a chance to explore career possibilities in the organization where they will be doing their internship work is evaluated. Therefore, they would be in a position to evaluate the internship/Student's internship work is evaluated. Therefore, they would be in a position to evaluate the internship experience in terms of their personal, educational and career needs.

#### **BCP 601 P/Internship Program:**

Name of the Program	CourseCode	Name of the Course	Course Outcomes
BCP	BCP 601 P	Internship Program:	After Completion of this course, students will be able to  Skill Development/Students would be able to learn and develop skills such as writing, verbal communication, research, technology, teamwork, and leadership.  Understanding Real-World Application/Students would be able to understand the workplace, operating procedures, the department/company and its products, and other organizational concepts. In addition, this would include knowledge added to existing classroom knowledge, such as new applications or new skills.  Career Awareness/Students would get to know about the recent career opportunities available in the market. Internships often provide the opportunity to take a peek at what working for a company or in an industry would be like and learning about career positions and occupations along with the qualities and training required obtaining those positions.  Personality Development/Students would be able to develop their personality through industry exposure. One of the major benefits of an internship is how it helps you to develop self-confidence, assertiveness, and basic work habits.  Workplace Behaviour/Students would get to learn how to behave at workplace by handling tasks in professional setting.  Demonstrate Skills/Students would get opportunity to demonstrate content knowledge appropriate to job assignment.  Exhibit Knowledge/Students would experience evidence of increased content knowledge gained through practical exposure.  Work Culture/Students would get to know about the various aspects of work culture and would learn Work-Life Balance.  Job Opportunities/Students would get a chance to explore career possibilities in the organization where they will be doing their internship.  Evaluation of Internship/Student's internship work is evaluated. Therefore, they would be in a position to evaluate the internship experience in terms of their personal, educational and career needs.

#### **BCP 602/Marketing Management:**

Name of the Program	CourseCode	Name of theCourse	Course Outcomes
ВСР	BCP 602	VIALKEIIIIO VIAIIAVEIIIEIII	After completion of this course, the students will be able to,
ВСР	BCP 602	VIALKEIIIIO VIAIIAVEIIIEIII	-

#### **BCP 603/Business Intelligence**

Name of the Program	CourseCode	Name of the Course	Course Outcomes
	BCP 603	Name of the Course  Business Intelligence:	After completion of this course, the students will be able to,  • Students will be able to define business intelligence. They will also be able to follow data warehousing and its constituting elements.  • Students will be learning the concepts of ETL which is extract, transform and load.  • Students will be able to understand how significant BI is for modern day businesses. Students will be learning tools of data warehousing and data mining.  • Concepts of Business performance management will be learnt by the students. Its scope and relevance will also be familiarized by the students.  • Concepts of clustering, cluster analysis and information logistics will be learnt by the students.  • Text and web mining concept's theories will be learnt by the students.  • Neural network concepts, BI implementation techniques and data visualization meaning and its Implementation tools will be learnt by the students

### **BCP 603 P/Business Intelligence (Practical)**

Name of the Program	CourseCode	Name of the Course	Course Outcomes
ВСР	BCP 603 P	Business Intelligence (Practical)	After completion of this course, the students will be able to,
			Students will be learning the concepts of ETL which is extract, transform and load.
			Students will be learning tools of data warehousing and data mining.
			Text and web mining concept's practical will be learnt by the students.

#### **BCP 604/Business Ethics**

Name of the Program	CourseCode	Name of theCourse	Course Outcomes
ВСР	BCP 604	<b>Business Ethics</b>	After the completion of the course, the students will be able to
			Students would be able to explore the relationship between ethics and business and the subsequent theories of justice and economics across different cultural traditions.
			<ul> <li>Students would be able to comprehend the relationship between ethics, morals and values in the workplace.</li> </ul>
			<ul> <li>Students would be able to analyse and understand various ethical philosophies to explain how they contribute to current management practices.</li> </ul>
			Students would be able to critically apply understanding of ethics of real–world contexts.
			<ul> <li>Students would be able to analyse information by way of undertaking a research project on a topic relevant to business ethics.</li> </ul>
			Students would be able to critically analyse the reasons of systematic failure of corporate governance that could spread from individual firms to entire markets or economies.
			Students would be able to incorporate the concept of Business Ethics and Corporate Social Responsibility (CSR) into business decisions.
			<ul> <li>Students would be able to justify the importance of Ethics and CSR to business and corporate organizations.</li> </ul>
			Students would be able to apply a pragmatic and pluralistic approach to business ethics and CSR.
			Students would be able to evaluate how decisions are actually made in business ethics.

### **BCP 605/Financial Modeling**

Name of the Program	CourseCode	Name of theCourse	Course Outcomes
ВСР	BCP 605	Financial Modeling	After completion of this course, the students will be able to,
			Students will be able to develop essential skills for implementing business decisions.
			<ul> <li>Students will acquire knowledge for advanced statistical predictions in business model.</li> </ul>
			Students will understand projection techniques to estimate the value of companies.
			Students will enhance in quantitative evaluation of portfolio, project or any business investment.
			Students will be able to determine the risk involved in business decisions and ways to avert it.
			Students will develop analytical skill for analysing financial statements for getting an ideal avenue for investment.
			Students will understand about enterprise value through different valuation methods.
			Students will be able to make projected financial statements, developing business models and fixing the modeling errors.
			<ul> <li>Students will understand the changes to occur if company's internal or external environment alters.</li> </ul>
			Students will be able determine a company's fair worth for the purpose of investment

### **BCP 605 P/Financial Modeling (Practical)**

Name of the Program	CourseCode	Name of theCourse	Course Outcomes
	CourseCode  BCP 605 P	Financial Modeling (Practical)	After completion of this course, the students will be able to,  • Students will acquire knowledge for advanced statistical predictions in business model.  • Students will develop analytical skill for analysing financial statements for getting an ideal avenue for investment.  • Students will understand the calculation of enterprise value on excel through different valuation methods.  • Students will be able to make projected financial statements on excel, developing business models and Fixing the modeling errors.